

Message Text

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DRAFTED BY: EXIM:CEHAMILTON

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XMB:WARREN W, GLICK

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FM SECSTATE WASHDC

TO AMEMBASSY HELSINKI

UNCLAS STATE 234296

E.O. 11652: N/A

TAGS: OTRA, US, FI

SUBJECT: EXIMBANK VISIT TO FINLAND

ATTENTION MR. MARTIN HIRABAYASH ECONOMIC OFFICER

EUGENE HAMILTON, COUNSEL AT EXIMBANK, WILL ARRIVE HELSINKI AT 2220 HOURS DECEMBER 11 BY FINNAIR AND WILL BE IN HELSINKI ON DECEMBER 12 AND DECEMBER 13. HAVE PENDING RESERVATION AT ESPERIA HOTEL:

PLEASE ARRANGE MEETINGS WITH THE FOLLOWING COMPANIES:

NESTE OY - MR. VEIKKO KINNUNEN - TO DISCUSS FINALIZATION OF CREDIT 4678 AND EXIMBANK DISBURSEMENT PROCEDURES THEREUNDER AND PRELIMINARY COMMITMENTS ISSUED TO U.S. SUPPLIERS IN FAVOR OF NESTE OY FOR EQUIPMENT FOR NEW OIL REFINERY.

FINNLINES A TO DISCUSS EXIMBANK FINANCING FOR MARINE PROPULSION EQUIPMENT. PRELIMINARY COMMITMENTS HAVE BEEN ISSUED IN FAVOR OF DUBIGEON NORMANDIE, S.A. AND OY WARTSILA AB, WHO ARE BIDDING ON CONSTRUCTION OF VESSEL.

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FINNAIR - MR. J. YIHA OR MR. H. SOININVAARA; BUSINESS CALL.

HAMILTON HAS BEEN ADVISED BY OFFICIAL OF UNITED AIRCRAFT
SUPPLIER UNDER CREDIT 4678, THAT NESTE OY IS DISSATISFIED
WITH EXIMBANK FINANCING BECAUSE OF DOCUMENTATION REQUIRED.
IN VIEW OF THIS AND AS DISCUSSION OF LEGAL DOCUMENTATION
AND DISBURSEMENT PROCEDURES MAY TAKE SOME TIME, PLEASE SCHEDULE
NESTE OY MEETING ONE DAY AND THE OTHER TWO MEETINGS THE OTHER
DAY. HAMILTON WILL ALSO MEET WITH ANY OTHER COMPANIES
INTERESTED IN EXIMBANK FINANCING FOR U.S. GOODS AND SERVICES,
TIME PERMITTING. KISSINGER

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